

Provider Q&A Meeting Integrated Provider System (IPS) Program

July 28, 2016



Agenda

- IPS Program Overview
- IPS Project Guidance
- IPS Program Timeline
- Interim IPS Application Submission
- Available IPS Resources
- RCO Contacts for the IPS Program
- Next Steps
- Q&A
 - IPS Project Funding Example

IPS Program Overview – Goals

The IPS Program is part of a statewide Medicaid transformation effort to improve care coordination, service delivery efficiency and beneficiary outcomes

Focused on 4 program goals:

Improved prevention and management of chronic disease

Improved access to and care coordination of health services

Improved birth outcomes

Healthcare delivery system financial efficiency

Applications evaluated on ability to support select improvement goals:

Increase well-child visits and well-care visits for adolescents

Reduce rate of ambulatory care-sensitive condition admissions

Increase % of deliveries receiving a prenatal care visit in first trimester or in 42 days of enrollment

IPS Program Overview - Available Funding

IPS Demonstration Year (DY) Funding Limits

Demonstration Year (1)	IPS Annual Limits (2)
DY 1 (4/1/16-3/31/17)	\$ 137,500,000
DY 2 (4/1/17-3/31/18)	\$ 93,750,000
DY 3 (4/1/18-3/31/19)	\$ 46,875,000
Total	\$ 278,125,000



IPS Funding Limits By Region

Region	IPS Region Limits (2)
A	\$ 49,434,000
B	\$ 89,952,000
C	\$ 24,764,000
D	\$ 69,616,000
E	\$ 44,359,000
Total	\$ 278,125,000

(1) Demonstration years were based on an RCO program go-live date of October 1, 2016 and will be updated after the establishment of a new RCO program go-live date
 (2) Based on STC 78

(2) The total available IPS funding is allocated across the RCO regions based on the estimated number of Medicaid beneficiaries as compared to the State overall. The funding allocation by region is subject to change based on various factors.

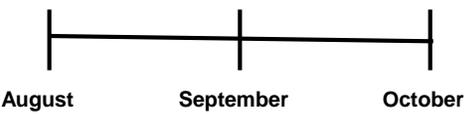


IPS Project Guidance

- The IPS program's focus is on the implementation of projects that will produce direct, sustainable clinical improvements in the RCO program objective areas
- AMA will not approve duplicative projects in an RCO Region and encourages providers to work together when developing IPS applications instead of having multiple applications for similar topics
- When developing IPS applications, providers should only select one RCO that will implement their project in a particular region

IPS Program Timeline (*Subject to Change*)

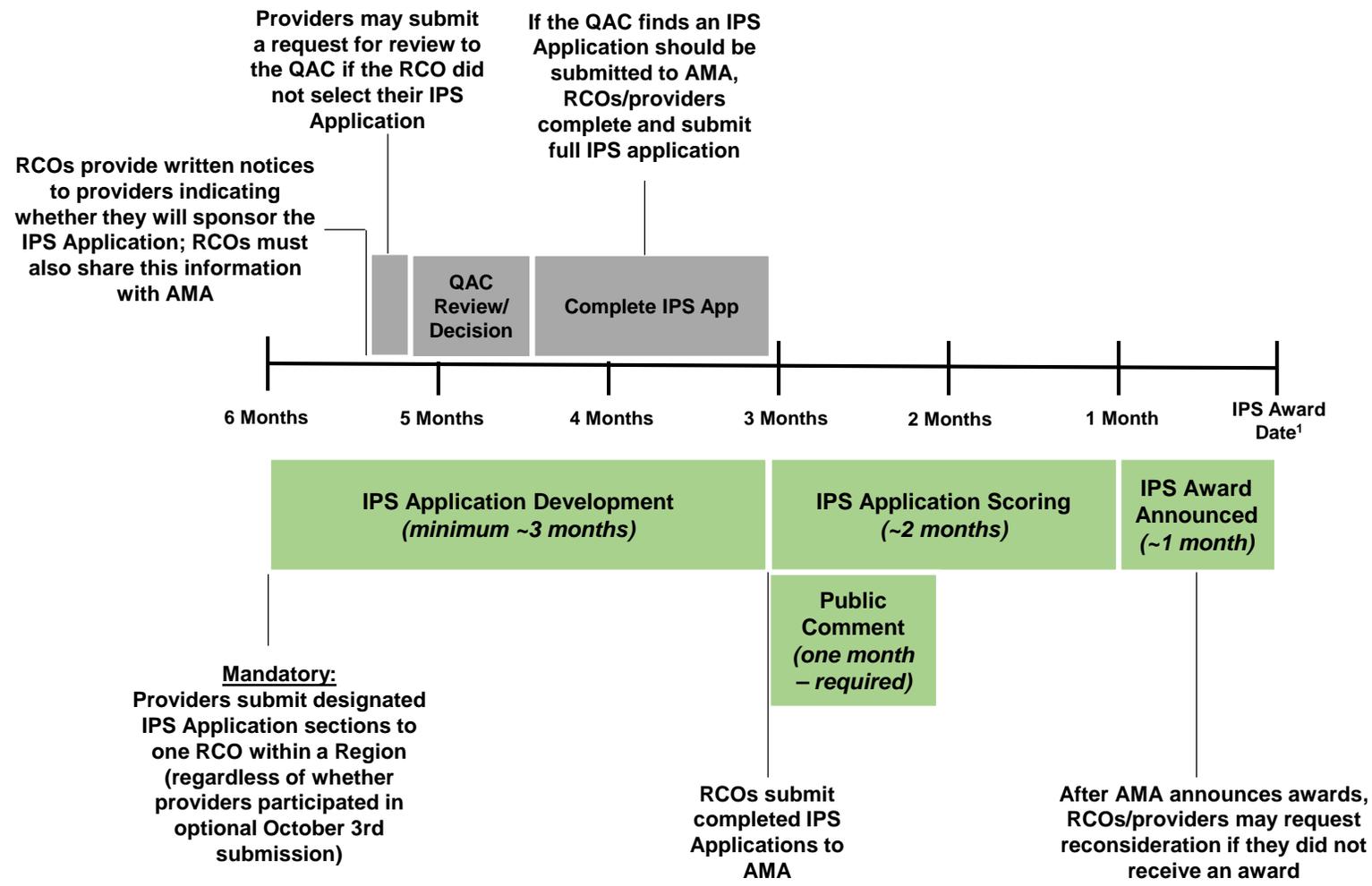
IPS Application Development Timeline – Optional Interim Step



IPS Application Development

Optional:
Providers submit by **October 3rd** designated IPS Application sections to one RCO within a Region

IPS Application Development, Scoring, and Award Timeline – Deadlines to be Determined



¹ The IPS award date may or may not be aligned with the RCO program start date.

October 3, 2016 - Interim IPS Application Submission

- As part of the October 3, 2016 optional interim step, AMA encourages providers to submit an IPS Application to one RCO within a Region to begin the collaboration process.
- Note: Although this step is optional, it will facilitate the process once a new RCO program go-live date is established. Mandatory deadlines will be announced at a later date.

	IPS Application Component	Recommended Sections Provider(s) Should Complete and Submit to RCO
1	Cover Letter	All except 1.2
2	Executive Overview	All
3	Beneficiary Impact	All
4	Work Plan	All (Section 4.1 should only include major milestones. The start and end dates should reflect the amount of time to complete each major milestone (e.g., 6 months))
5	Monitoring and Governance	None
6	Participating Providers	All except 6.1
7	Budget	All except 7.3
8	ROI and Sustainability	8.3
9	Quality Measures	None
10	Bonus Points	None
11	Existing Grants	All
12	Attestations	None



Available IPS Resources on AMA's IPS Webpage

- IPS Protocols and Related Exhibits:
 - Exhibit B-1: IPS Application – Updated on July 20, 2016
 - Exhibit B-2: RCO Quality Measures by RCO Program Objective
 - Exhibit B-3: Transition Pool Terms
 - Exhibit B-4: Rule 560-x-62.08 (Conflict Of Interest Policy for Directors and Officers of Regional Care Organizations)
 - Exhibit B-5: 560-X-62-.27 (Integrated Provider System Application Selection Process) – Pending updates (e.g., revised dates)
- IPS Guidance – Updated on July 20, 2016
- FAQs – Updated on July 19, 2016
- Data to Support IPS Application Development (request from RCOs)
- Other Materials



RCO Contacts for the IPS Program

RCO Name (Region)	Contact Name	Contact Email	Contact Phone
Alabama Community Care (Regions A and C)	Becky Henderson	Becky.Henderson@alabamacommunitycare.org	205/345-5205
Alabama Healthcare Advantage (Regions A,B,C,D, and E)	Jean Wilms	Jwilms@centene.com	785/207-1861
Alabama Care Plan (Region B)	Anna Velasco	RCOprojects@uabmc.edu	205/558-7189
Care Network of Alabama (Region D)	Anna Velasco	RCOprojects@uabmc.edu	205/558-7189
Gulf Coast Regional Care Organization (Region E)	Danny Rickert	Drickert@health.southalabama.edu	251/415-1569
My Care Alabama (Region A)	Rachel Muro	Info@mycarealabama.org	205/220-1400

Next Steps

- Optional steps if you wish to participate in the IPS Program, prior to the establishment of RCO program go-live date, include:
 - Visit AMA's IPS webpage to review available resources
 - Identify which RCO in a Region you would like to collaborate with on an IPS Application and contact that RCO with questions
 - Explore whether your IPS Application could be stronger by partnering with other types of providers
 - Develop recommended sections of IPS Application and submit them to your selected RCO by October 3, 2016
 - AMA and the RCOs suggest that providers start this process early and stay engaged
- Stay tuned for more information on mandatory dates associated with the IPS Program

- Open Q&A from attendees
- IPS Project Funding Example

IPS Project Funding Example

Example – IPS Project Funding

IPS Project Costs and Award Calculation	
Project Costs Included in the IPS Application*	\$10,000,000
Max Project Award (Max 90% of Project Costs)	\$9,000,000
RCO/Provider Contributed Funding	\$1,000,000

Funding Restrictions per the Special Terms and Conditions (STCs)

Maximum IPS Award (STC 85) - The maximum IPS award will cover no more than 90 percent of the approved IPS budget up to a maximum of \$20 million

RCO/Provider Contributions (STC 85) - The RCO and/or participating provider(s) will contribute the remaining funds or resources to implement the IPS work plan/project

Distribution of Project Award by the RCO	
RCO Retention Related to Administrative Expenses (Max 10% of Award)	\$900,000
Payments to Providers	\$8,100,000

RCO Administrative Expenses (STC 87) - RCOs may retain no more than 10 percent of the total award for administering and monitoring the IPS work plan/project

*Project costs included in the IPS Application may include:

- 1) cash expenditures, or
- 2) cash-equivalent contributions to cover items in the proposed IPS project budget in the form of goods, services, facilities, staff time or discounts, or the use of equipment, special materials or other commodities, for which no cash is exchanged