

RFP # 2016-AVS-01
Asset Verification System
Round 1
Proposer Questions and Agency Answers
(05/25/2016)

Question ID:	1
Date Question Asked:	5/3/2016
Question:	I have attached a quick overview of our services and software. I found the bid on the State and Federal bid site. I am looking for the actual RFP document to better understand if we are a fit to present a SOW and quote for the work required. Any help would be appreciated.
Section Number:	
RFP Page Number:	
Agency Answer:	Please see the Medicaid website http://www.medicaid.alabama.gov/CONTENT/2.0_newsroom/2.4_Procurement.aspx .

Question ID:	2
Date Question Asked:	5/3/2016
Question:	<p>This is with regard to your requirement for 2016-AVS-01 Asset Verification System (AVS).</p> <p>Could you please help me with the following questions:</p> <ol style="list-style-type: none"> 1. Whether companies from Outside USA can apply for this? (like,from India or Canada) 2. Whether we need to come over there for meetings? 3. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada) 4. Can we submit the proposals via email?????
Section Number:	
RFP Page Number:	
Agency Answer:	<ol style="list-style-type: none"> 1. No. 2. The Vendor should include in their proposal how the project will be implemented without face-to-face meetings. 3. No. See VII. General Terms and Conditions, item JJ. Alabama interChange Interface Standards. 4. No. See VI. Submission Requirements, item M. Submission of Proposals.

Question ID:	3
Date Question Asked:	5/5/2016
Question:	Does the State of Alabama plan to conduct a pilot of the asset verification services, prior to implementation statewide?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	No.

Question ID:	4
Date Question Asked:	
Question:	If a pilot is anticipated, can the State of Alabama provide information about their plans for the pilot, e.g., begin in one county with XX number of eligibility staff and XX numbers of applications/redeterminations?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	N/A, see question 3.

Question ID:	5
Date Question Asked:	
Question:	Does the State of Alabama plan to use a “roll-out” implementation plan?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	No.

Question ID:	6
Date Question Asked:	
Question:	If a “roll-out” implementation plan is anticipated, can the State of Alabama provide information about their plans for the “roll-out”, e.g., begin with XX number of counties in the XX area of the State with XX numbers of applications/redeterminations, followed by implementation in XX counties in the XX area of the State with XX numbers of applications/redeterminations, etc.?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	N/A, see question 5.

Question ID:	7
Date Question Asked:	
Question:	Can the State of Alabama provide the numbers of applications received by the ABD Medicaid Program intended to be included in the Asset Verification Services?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	See RFP Section I – Background. 1277 cases were subject to Asset Verification System requirements in January 2016. Of the total, 659 applications were included.

Question ID:	8
Date Question Asked:	
Question:	Will the State of Alabama send all applications for the asset verification test at the point of application or will the applications be reviewed for all other factors of eligibility prior to sending a request for asset verification?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	All applications will be sent for the asset verification test.

Question ID:	9
Date Question Asked:	
Question:	If applications will be reviewed for all other factors of eligibility prior to sending a request for asset verification, what percentage of the total number of applications are anticipated to be tested for asset verification?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	N/A, see question 8.

Question ID:	10
Date Question Asked:	
Question:	Will redetermination requests be sent for asset verification?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	Yes.

Question ID:	11
Date Question Asked:	
Question:	If redetermination requests will be sent for asset verification, can the State of Alabama provide the numbers of these requests intended to be included in the Asset Verification Services?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	See RFP Section I – Background. 1277 cases were subject to Asset Verification System requirements in January 2016. Of the total, 618 redeterminations were included.

Question ID:	12
Date Question Asked:	
Question:	Will the State of Alabama send all redeterminations for the asset verification test at the point of reapplication or will the redeterminations be reviewed for all other factors of eligibility prior to sending a request for asset verification?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	All redeterminations will be sent to the AVS.

Question ID:	13
Date Question Asked:	
Question:	If redeterminations will be reviewed for all other factors of eligibility prior to sending a request for asset verification, what percentage of the total number of redeterminations are anticipated to be tested for asset verification?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	N/A, see question 12.

Question ID:	14
Date Question Asked:	
Question:	Will the State of Alabama consider an alternative pricing methodology for asset verification services based on a unit per request fee structure?
Section Number:	<p>Section I. Background, Section III. Pricing, Section V. Corporate Background and References, and Appendix C: Pricing Form</p> <p>Section I. Background, third paragraph: The RFP states in this section that “Applications and redeterminations must be submitted through an Asset Verification System (AVS).” Section III. Pricing: The RFP states in this section that “Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process. The Firm and Fixed Price of the first year of the proposed contract (implementation phase) and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of the document. The Contractor must detail any costs associated with one-time implementation and monthly costs.”</p> <p>Section V. Corporate Background and References, f.: The RFP states in this section that the Contractor must “Document the resources and capability for completing the work necessary to implement an AVS. The vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation...”</p> <p>Appendix C: Pricing Form: The Pricing Form provides a table for annual costs for a total of 5 years.</p>
RFP Page Number:	
Agency Answer:	No. Contractor’s response must specify a firm and fixed fee for completions of the AVS implementation and updating/operations process.